



অসম আভ্যন্তৰীণ জল পৰিবহন উন্নয়ন সমিতি

Assam Inland Water Transport Development Society

(An Autonomous Body under the Transport Department, Government of Assam)

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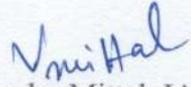
AIWTDS-186/2019/ 53

Dated, Guwahati, the 11<sup>th</sup> Sept'2019

**Corrigendum-I**

In reference to the tender notification no. AIWTDS/186/2019/19 dated 31.08.2019 for E-procurement of "Procurement of SOLAS compliant Life Jackets and Life Buoys", certain amendments enclosed as Annexure-A, have been incorporated in the bid document. Bidders are requested to take the note of these amendments prior to the submission of bid.

**Enclosed: Annexure-A**

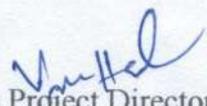
  
(Virendra Mittal, IAS)  
State Project Director  
Assam IWTD Society

Memo No. AIWTDS-186/2019/53 -A

Dated, Guwahati, the 11<sup>th</sup> Sept'2019

Copy to:

- i) The Director, IWT Assam for information and publishing the Corrigendum-I in the website of DIWT [www.iwtdirectorate.assam.gov.in](http://www.iwtdirectorate.assam.gov.in)
- ii) e-procurement portal of Govt. of Assam viz. [www.assamtenders.gov.in](http://www.assamtenders.gov.in)
- iii) Website of Assam IWTD Society viz. [www.aiwtdsociety.in](http://www.aiwtdsociety.in)

  
State Project Director  
Assam IWTD Society

**Annexure-A of Corrigendum No. I**

RFB No.: AIWTDS/186/2019/19

Date: 31<sup>st</sup> Aug'2019

**“Procurement of SOLAS compliant Life Jackets and Life Buoys”**

Clause Reference	Existing		Modified	
ANNEX 3: Call-off Contract, Call-off Contract for the supply of Goods, Special Condition of Contract, Terms of payment GCC 16.1	<p>The method and conditions of payment to be made to the Supplier under this Call-off Contract shall be as follows: Payment shall be made in Indian Rupees in the following manner:</p> <p>(i) On Delivery: Eighty (20) percent of the Contract Price shall be paid on receipt of the Goods and upon submission of the documents specified in GCC Clause 13.</p> <p>(ii) On Final Acceptance: The remaining twenty (80) percent of the Contract Price shall be paid to the Supplier within thirty (30) days after the date of the acceptance certificate for the respective delivery issued by the Purchaser.</p>		<p>The method and conditions of payment to be made to the Supplier under this Call-off Contract shall be as follows: Payment shall be made in Indian Rupees in the following manner:</p> <p>(i) On Delivery: Eighty (80) percent of the Contract Price shall be paid on receipt of the Goods and upon submission of the documents specified in GCC Clause 13.</p> <p>(ii) On Final Acceptance: The remaining twenty (20) percent of the Contract Price shall be paid to the Supplier within thirty (30) days after the date of the acceptance certificate for the respective delivery issued by the Purchaser.</p>	
Section IV – Bid Forms - Price Schedule: For Supply as per Schedule of Requirements, BOQ format in e-portal	2	4	2	4
	Description of Goods	Indicative Quantity over FA period and physical unit	Description of Goods	Indicative Quantity over FA period and physical unit
	Supply of Life Jacket (58360 nos. for Adult & 14590 nos. for Child)	75550	Supply of Life Jacket (60860 nos. for Adult & 14690 nos. for Child)	75550
	Supply of Life Buoy	7040	Supply of Life Buoy	7040
Section VII - Schedule of Requirements	2	4	2	4
	Description of Goods	Indicative Quantity over FA period and physical unit	Description of Goods	Indicative Quantity over FA period and physical unit

	Supply of Life Jacket (58360 nos. for Adult & 14590 nos. for Child)	75550	Supply of Life Jacket (60860 nos. for Adult & 14690 nos. for Child)	75550
	Supply of Life Buoy	7040	Supply of Life Buoy	7040
Post Qualification Criteria (ITB 34.1)	<p>(a) If the Bidder is a manufacturer:</p> <p>(i) Financial Capability</p> <p>The Bidder shall furnish documentary evidence that it meets the following financial requirement(s):</p> <p>For Life Buoys : Average annual turnover in the last three financial years i.e. 2017-18, 2016 - 17 and 2015-16 should not be less than INR 8 Million.</p> <p>For Life Jacket : Average annual turnover in the last three financial years i.e. 2017-18, 2016 - 17 and 2015-16 should not be less than INR 260 Million.</p> <p>(ii) Experience and Technical Capacity</p> <p>The Bidder shall furnish documentary evidence to demonstrate that it meets the following experience requirement(s):</p> <p>For Life Buoys :</p> <p>Manufactured and delivered atleast 1300 nos. SOLAS standard Life Buoy having valid type approval certificate issued/attested by DG Shipping, Govt. of India in the last 3 years starting from 1st April 2016</p> <p>For Life Jacket :</p>		<p>(a) If the Bidder is a manufacturer:</p> <p>(i) Financial Capability</p> <p>The Bidder shall furnish documentary evidence that it meets the following financial requirement(s):</p> <p>For Life Buoys : Average annual turnover in the last three financial years i.e. 2017-18, 2016 - 17 and 2015-16 should not be less than INR 8 Million.</p> <p>For Life Jacket : Average annual turnover in the last three financial years i.e. 2017-18, 2016 - 17 and 2015-16 should not be less than INR 26 Million.</p> <p>(ii) Experience and Technical Capacity</p> <p>The Bidder shall furnish documentary evidence to demonstrate that it meets the following experience requirement(s):</p> <p>For Life Buoys :</p> <p>Manufactured and delivered atleast 1300 nos. SOLAS standard Life Buoy with valid type approval certificate issued by any authorized agency by IMO/signatory countries in the last 3 years starting from 1st April 2016</p> <p>For Life Jacket :</p>	

	<p>Manufactured and delivered atleast 14000 nos. SOLAS standard Life Jackets having valid type approval certificate issued/attested by DG Shipping, Govt. of India in the last 3 years starting from 1st April 2016.</p>	<p>Manufactured and delivered atleast 14000 nos. SOLAS standard Life Jackets with valid type approval certificate issued by any authorized agency by IMO/signatory countries in the last 3 years starting from 1st April 2016.</p>
	<p>If Bidder is not a manufacturer:</p> <p>If a Bidder is not a manufacturer, but is offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section IV, Bidding Forms), the Manufacturer shall demonstrate the above qualifications-a.(i), (ii), (iii) and the Bidder shall demonstrate the followings :</p> <p>(a) Financial Capability The Bidder shall furnish documentary evidence that it meets the following financial requirement(s):</p> <p>For Life Buoys : Average annual turnover in the last three financial years i.e. 2017-18, 2016 - 17 and 2015-16 should not be less than INR 6 Million.</p> <p>For Life Jacket : Average annual turnover in the last three financial years i.e. 2017-18, 2016 - 17 and 2015-16 should not be less than INR 195 Million.</p> <p>(b) Experience and Technical Capacity The Bidder shall furnish documentary evidence to demonstrate that it meets the following experience requirement(s):</p> <p>For Life Buoys :</p> <p>Supplied atleast 650 nos. SOLAS standard Life Buoy having valid</p>	<p>If Bidder is not a manufacturer:</p> <p>If a Bidder is not a manufacturer, but is offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section IV, Bidding Forms), the Manufacturer shall demonstrate the above qualifications-a.(i), (ii), (iii) and the Bidder shall demonstrate the followings :</p> <p>(a) Financial Capability The Bidder shall furnish documentary evidence that it meets the following financial requirement(s):</p> <p>For Life Buoys : Average annual turnover in the last three financial years i.e. 2017-18, 2016 - 17 and 2015-16 should not be less than INR 6 Million.</p> <p>For Life Jacket : Average annual turnover in the last three financial years i.e. 2017-18, 2016 - 17 and 2015-16 should not be less than INR 19.5 Million.</p> <p>(b) Experience and Technical Capacity The Bidder shall furnish documentary evidence to demonstrate that it meets the following experience requirement(s):</p> <p>For Life Buoys :</p> <p>Supplied atleast 650 nos. SOLAS standard Life Buoy with valid type</p>

	<p>type approval certificate issued / attested by DG Shipping, Govt. of India in the last 3 years starting from 1st April 2016</p> <p>For Life Jacket :</p> <p>Supplied atleast 7000 nos. SOLAS standard Life Jackets having valid type approval certificate issued/attested by DG Shipping, Govt. of India in the last 3 years starting from 1st April 2016.</p>	<p>approval certificate issued by any authorized agency by IMO/signatory countries in the last 3 years starting from 1st April 2016</p> <p>For Life Jacket :</p> <p>Supplied atleast 7000 nos. SOLAS standard Life Jackets with valid type approval certificate issued by any authorized agency by IMO/signatory countries in the last 3 years starting from 1st April 2016.</p>
ITB 11.1 (j)	<p>ii) Signed and scanned copy of valid type approval certificate issued/attested by DG Shipping, Govt. of India issued to the manufacturer.</p>	<p>ii) Valid SOLAS compliant type approval certificate issued by any of the authorised agencies under delegation of authority from IMO/signatory countries is to be submitted for the manufacturer.</p>
ITB 11.1 (j)	<p>vii) Valid type approval certificate issued/attested by DG Shipping, Govt. of India for the offered products.</p>	<p>vii) Valid SOLAS compliant type approval certificate issued by any of the authorised agencies under delegation of authority from IMO/signatory countries is to be submitted for the offered products.</p>
Shipping and other documents to be provided GCC 13.1	<p>Details of Shipping and other Documents to be furnished by the Supplier are</p> <p>(vi) Inspection certificate issued by the DG shipping/MMD/IRS, and the Supplier's factory inspection report.</p>	<p>Details of Shipping and other Documents to be furnished by the Supplier are</p> <p>(vi) Valid SOLAS compliant type approval certificate issued by any of the authorised agencies under delegation of authority from IMO/signatory countries is to be submitted</p>
Section VII- Schedule of Requirements. <b>3. Technical Specifications</b>	<p><b>Life Jacket (For Adult)</b></p> <ul style="list-style-type: none"> <li>• Floating Pads: 4 nos. at front &amp; 2 nos. at back side with additional neck support.</li> </ul> <p><b>Life Jacket (For Children)</b></p> <ul style="list-style-type: none"> <li>• Floating Pads: 4 nos. at front &amp; 2 nos. at back side with additional neck support.</li> </ul>	<p><b>Life Jacket (For Adult)</b></p> <p>All life jackets and life buoy must be complaint to the SOLAS Specification / Standard.</p> <p><b>Life Jacket (For Children)</b></p> <p>All life jackets and life buoy must be complaint to the SOLAS Specification / Standard.</p>

### Reply to the Queries

Sr. No.	Clause Reference	Queries	Reply
1	Section III- Evaluation and Qualification Criteria TECHNICAL PART 1. Qualification (ITB 32) 1.1 Qualification Criteria (ITB 32.1) – clause (a)(i)2 and clause (b) (i)2	You are requested to kindly arrange to amend the qualification criteria as follows:- Section III – Evaluation & Qualification Criteria - 2. Post Qualification Criteria (ITB 34.1) - Point No. b (for bidder) “The bidder can submit the manufacturer’s experience as their Experience & Technical Capability”.	No Change
2	Section III- Evaluation and Qualification Criteria TECHNICAL PART 1. Qualification (ITB 32) 1.1 Qualification Criteria (ITB 32.1) – clause (a)(ii)b.2.	As registered member of the National Small Industries Cooperation ( NSIC certificate enclosed ) we request for the waiver of the Bid Security as per NSIC norms and the monetary exemption limit allocated to us is 36 lakhs which is above the combined bid securities amount of Rs.3,45,000. This was followed by other State Govt. Tenders too.	No Change
3	GCC 16.1	2. The IRS is the body appointed by D.G. Shipping of India for carrying out rigorous tests and issuing Type Approval Certificate for the manufacture of the above products as per International SOLAS. A recent Kerala fisheries tender for the supply of 40,000 Lifejackets had included Type Approved IRS as a pre-condition for bidding for the tender. We were awarded the contract for 20000 pieces of Life jackets which we successfully supplied. Hence only manufacturers holding IRS approval should be given preference to bid for the superior quality of the products they supply.	Please refer to corrigendum-I
4	Request for Bids (RFB) E-Procurement Notice Cl. 2	3. As per Govt of India norms “ Make in India” products should be given preference and made mandatory.	Being a World Bank financed project such norms does not apply.

5	Section II – Bid Data Sheet (BDS) ITB 19.1	4. Financial Capability: The low cost of the item itself does not lend itself to such large turn overs. Since huge requirements are only procured by Govt. and State agencies, large quantities will arise only against Govt procurement which will not be annually. Hence such targets are not achieved. We request that IRS type approval be the criteria for bidding and not the turnover. We have exhibited our capability by executing large orders.	Please refer to corrigendum-I
6	Schedule of requirements – Detailed Technical Specifications and Standards	Technical Specifications for Life Jacket Adult : The specification of 4 nos Floating pads in front & 2 nos.at the backside maybe specific to a particular brand or manufacturer. Every IRS type Approved manufacturer has a unique design which has been tested for its efficacy and subsequently issued a Type Approval. Hence such a specification should be replaced with IRS type approved manufacturer .	Please refer to corrigendum-I
7	Part 2 – Supply Requirements Section VII – Schedule of Requirements Section 3: Technical Specifications Para 2.2.3	We further request for an extension of the Bid closing date in view of clarifications of the above point.	No change
8	Page – 65: Section VII – Schedule of Requirements	The Technical parameter of Life Jacket says it has to be as per SOLAS and Point No. 4 says about the Floating Pads, which not specified in SOLAS. We would humbly request you to adopt technical specification as – “ The Product should be designed and Tested as per SOLAS requirement and should have valid Type approval Certificate of a Classification Society, as per MS Notice 5 of 2007 and Point No. 6 of Order No.6 of 2013 , issued by The Directorate General of Shipping, Government of India And The Gazette No. 1706 Dated 6 Sept 2011 , issued by The Ministry of Shipping , Govt of India specifying the List of Recognized Organization (RO), which needs to be	Please Refer reply to Sr. No. 6 & corrigendum-I

		referred while reading Point no 6 of DG Shipping Order 6 of 2013. All the Documents are enclose herewith for your kind reference .	
9	Page-119: ITQ :	The delivery dates are kept as 45 Days, which are too short for production & delivery . We request you to kindly allow staggered delivery schedule of 120 Days.	Supplier will deliver the goods as per quantity of call of contract which will be in phased manner.
10	Page – 129: GCC 13.1 :	This section says about the documentation against supplies and it says about the Inspection Report in Point as (vi) Inspection certificate issued by the DG shipping/MMD/IRS, and the Supplier's factory inspection report.  The DG Shipping has stopped issuing any Product approval since 2007. Please refer MS Notice 5 of 2007 and Point No. 6 of Order No.6 of 2013 , issued by The Directorate General of Shipping , Government of India (as enclosed). Hence the Inspection Certificate can be obtained from The DG Shipping / MMD on the basis of Valid Type approval certificate of any of the RO as per Gazette No. 1706 Dated 6 Sept 2011, issued by The Ministry of Shipping , Govt of India.	Please Refer to corrigendum I
11	Page – 36: ITB 19.1 of BDS	The Bid Security has been asked as follows :- 1. For Life Buoys : Rs. 62,000.00 2. For Life Jackets : Rs. 2,83,000.00 The Tender has been floated for 75,550/- Nos. of Life jacket and 7040 Nos. of Life Buoy . Generally 2% of Estimated amount is kept as Bid Security of Earnest Money Deposit. Whereas in this case the Bid security amount has been kept very low. We request you to kindly consider this point and revise the Bid Security as per Central Procurement Directive / CVC guideline .	No Change
12	Page 36: ITB 36.1 & ITB 43 of BDS	The Point is not well clarified, whether the Purchaser wants to go for Reverse Auction and secondary procurement	The procurement method is as per World Bank Framework Agreement. Bidders are

		process. Kindly clarify the process.	requested to refer Section II – Bid Data Sheet (BDS) referencing ITB 36.1 & ITB 43
13	Page – 129 & 130: GEC 16.1: Payment Term	<p>We understand the term specified is 80% of value to be released against Delivery and 20% of balance amount within 30 days from the date of Final acceptance .</p> <p>We would request you to kindly reconfirm since the Word and numeric in this section is printed contradictory.</p>	Please refer to corrigendum I
14	Page – 43 & 44 : ITB 34.1	<p>Post Qualification Criteria : First of all kindly confirm ,whether the term used “Post Qualification criteria” is to be read as “Pre Qualification Criteria “. If not We request you to kindly clarify. Secondly , The ITB says about Financial Capabilities and Experience of the Bidder who could be manufacturer Or Dealer.</p> <p>We would like to submit that A Bidder, who is applying as Authorized Dealer and meets the specified Financial and Experience Criteria, should be accepted as qualified Bidder . Moreover, as per Start Up India scheme, Entrepreneur under Start Up India certifications should enjoy relaxed Pre condition criteria</p>	The term used is “Post Qualification Criteria” in the RFB document. Bidder is requested to refer Section III - Evaluation and Qualification Criteria, 2. Post Qualification Criteria (ITB 34.1). Bidders are requested to refer the RFB document for further details.
15	Section VII – Schedule of Requirements 3. Technical Specifications	The Life Jacket should be designed and Tested as per SOLAS requirement and should have valid Type approval Certificate of a Classification Society / RO (IACS Member )"-To be added	Please refer to corrigendum-I
16	Section VII – Schedule of Requirements 3. Technical Specifications	Floating Pads: 4 nos. at front & 2 nos. at back side with additional neck support. - to be deleted. Since every manufacturer has different design. The product will be as per Chapter -III of SOLAS .	Please Refer reply of Sr. No. 6 & corrigendum-I
17	Section VII – Schedule of Requirements 3.	Made of soft polythene with highly visible Orange Colour fabrics fitted with 3 m Retro-Reflective tapes and whistle. - to be deleted .	Please refer to corrigendum-I

	Technical Specifications	The product will be as per Chapter -III of SOLAS .	
18	Section VII – Schedule of Requirements 3. Technical Specifications	Shall have Self Righting properties and Easy to Don - to be added	Please refer to corrigendum-I
19	Section VII – Schedule of Requirements 3. Technical Specifications	The Life Buoy should be designed and Tested as per SOLAS requirement and should have valid Type approval Certificate of a Classification Society/ RO (IACS Member)-To be added	Please refer to corrigendum-I
20		No moisture absorption & non Inflammable - to be deleted - It should be as Chapter –III of SOLAS .	Please refer to corrigendum-I
21	<b>SECTION NO – IV / Page No. 43 / Point No. 2 – POST QUALIFICATION CRITERIA ( ITB – 34.1)</b> <b>SUB TITLE NO : 2 – EXPERIENCE &amp; TECHNICAL CAPACITY – (aii)</b>	We are requesting you to make amendments in the Certification Part mentioned in you tender for the products as “TYPE APPROVAL Certificate Issue/Attested by IRS – instead of Certificate Issued/Attested by DG Shipping, Govt. Of India “	Please Refer to corrigendum I
22	<b>SECTION NO – VII , Page No. – 65 – TECHNICAL SPECIFICATIONS , Point No. 3</b>	You are requested to add the LIFE JACKET LIGHT in the Technical Specification Column.  We would also like to inform you that Life Jacket Light carries individual Type Approval Certificate, as per SOLAS regulations. This will help to replace the Light after The expiry period of the Battery.	Please Refer to corrigendum I
23		As there are enough credible local suppliers in India, it is our humble request to you to allow only Indian Manufacturers to participate in this tender.	No change

24	Page No & Point / Clause No	Details as specified / as per RFB Document	Requested Query / Submission by Prospective Bidder	Reply
	Page : 53 Section - IV : Description of Goods	Price Schedule: For Supply as per Schedule of Requirements = Item No: 01 = Supply of Life Jacket (58360 Nos. for Adult & 14590 Nos. for Child)	Since the Prices for Life Jacket for Adult and Life Jacket for Child are different, do have different Price.	No change
	Page : 64 Section - VII	Schedule of Requirements = Description of Goods : Item No: 01 Supply of Life Jacket (58360 Nos. for Adult & 14590 Nos. for Child)	Therefore, we request you to kindly segregate Life Jacket for Adult and Life Jacket for Child, separately in the Price Bid / BoQ	Please refer to corrigendum I
	Page : 35 Section - II = Bid Data Sheet	C. Preparation of Bids = ITB 11.1 (i) Point: (ii) = Signed and scanned copy of valid "Type Approval Certificate issued / attested by DG Shipping, Govt. of India issued to the manufacturer.	Since requirement is for SOLAS Compliant / Approved "Life Jacket & Life Buoy" we would like to state that SOLAS Approval is issued by International Labs / Authorities and not by DG Shipping, Govt of India.	Please refer to corrigendum I
	Page : 35 Section - II = Bid Data Sheet	C. Preparation of Bids = ITB 11.1 (i) Point: vii) = Valid Type Approval Certificate issued / attested by DG Shipping, Govt. of India for the offered products	Please refer to the two Links which are mentioned at "Covering Letter". Therefore, the Clause is "contradictory" and requested / need to be erased	Please refer to corrigendum I

Section - III = Evaluation & Qualification Criteria

**2. Post Qualification Criteria (ITB 34.1)**

**Point : (ii) = If Bidder is a Manufacturer**

**Experience and Technical Capacity:**

The Bidder shall furnish documentary evidence to demonstrate that it meets the following experience requirement (s):

**For Life Buoys :**

Manufactured and delivered at least 1300 Nos. SOLAS Standard Life Buoy having valid Type Approval Certificate issued / attested by DG Shipping, Govt. of India in the last 03 years starting from 1st April 2016.

**2. Post Qualification Criteria (ITB 34.1)**

Page : 43  
Section - III = Evaluation & Qualification Criteria

**Point : (ii) = If Bidder is a Manufacturer**

**Experience and Technical Capacity:**

The Bidder shall furnish documentary evidence to demonstrate that it meets the following experience requirement(s):

**For Life Jacket :**

Manufactured and delivered at least 14000 Nos. SOLAS standard Life Jackets having valid type approval certificate issued / attested by DG Shipping, Govt. of India in the last 03 years starting from 1st April 2016.

Order

Please Refer to Corrigendum I

Since SOLAS is issued by International Labs and not by Govt of India, the clause of the approval Certificates issued / attested by the DG Shipping Govt of India need / requested to be erased.

This is to be noted that "Life Jacket and Life Buoy" are / may be categorised under **Life Saving Personal Protective Gears / Devices** and in order to get fair competition and illegible participants, we request you to kindly amend this to **Life Saving Personal Protective Gears / Devices** so that this RFB could be OPEN to all and NOT remain for selective couple of Bidders.

29	<p>Page : 64 Section – VII : Schedule of Requirements</p>	<p>Likely Delivery Date: - 45 Days for Item No: 01 = Supply of Life Jacket (58360 Nos. for Adult &amp; 14590 Nos. for Child) for Item No: 02 = Supply of Life Buoy (7040 Nos) Need to be supplied at various "ferry Terminal" within Assam on the river Brahmaputra and Barak</p>	<p>Perhaps, No Bidder shall be able to complete Delivery in 45 Days for the entire Store keeping in mind Production capacity of the Manufacturer. Hence, it is suggested to make the delivery Period to 150 Days to complete the entire Store, in view of properly finished product As the RFB and Procurement is in Bulk, therefore it is also suggestible to allow Part Delivery and Part Payment against the Deliveries made, in at least 04 Lots for the Bidder to offer Delivery Period. Enhancement of Delivery Period becomes more important when Delivery itself is to be made at various "ferry Terminal" within Assam</p>	Please Refer to reply of sr. no. 9
30	<p>Page : 65</p>	<p><b>3. Technical Specifications</b> All Life Jackets &amp; Life Buoy must be complaint to the SOLAS Specification / Standard.</p>	<p>Again the same contradiction occurred If SOLAS Complained / Standard / Specification products such as Life Jackets &amp; Life Buoy are the need than asking for type approval certificate issued / attested by DG Shipping, Govt. of India is NOT required; as there is NO such Type Approval available to best of our knowledge The Certificate can be issued by an international Laboratory only.</p>	Please Refer to Corrigendum I